

## **BROKERS CHOICE MORTGAGE** COMMERCIAL BROKER APPLICATION & AGREEMENT PACKAGE

Please complete and return this Commercial Broker Application and Agreement Package for approval to broker Residential Business Purpose loans to Brokers Choice Mortgage ("BCM"). Processing and approval of the Commercial Broker Application and Agreement Package is required before loans can be submitted to BCM. Please deliver the completed packet to your BCM Account Executive (AE) or brokerapproval@brokerschoicemtg.com.

### BROKER APPROVAL CHECKLIST FOR BUSINESS PURPOSE LOANS

Please	provide the	items listed	below, o	completed	in full	and	signed	where	indicated,	so we	may	process	your
Comm	ercial Lendin	g Broker App	lication.										
	-												

Commerc	cial Lending Broker Application.		
1	. Commercial Broker Application	٦	
2	2. Commercial Broker Agreement	-	
3	3. Loan Fraud Zero Tolerance Dis	closure	
4	4. Authorization to Investigate Ba	ckground	
5	5. Where required, copies of proof	of state licensure in states where Bro	oker will conduct business with BCM
6	6. Year-To-Date Unaudited Finan	cials (P&L and Balance Sheet)	
7	7. Completed and signed IRS For	m W-9	
8	3. Organizational Chart, listing all	Corporate Officers	
9	<ul><li>a. Three (3) copies of Final payment to Broker or prim</li><li>b. Two (2) copies of Final Set in finance-related periodic</li></ul>	Settlement Statement from prevalenty individual (redaction of private tlement Statement (per (a) above) a cals, social media groups, etc.; OR Mortgage Loan Originator (MLO) lic	ties (one of the following will suffice): ious transactions clearly showing information acceptable); OR and a copy of one (1) advertisement ense (or equivalent) through NMLS
	<ul> <li>Corporation</li> <li>Articles of Incorporation (filed copy)</li> <li>Bylaws or Minutes</li> <li>Company Business License</li> <li>If one of the above does not clearly show shareholder</li> </ul>	<ul> <li>Limited Liability Company (LLC)</li> <li>Articles of Organization (filed copy)</li> <li>Company Business License</li> <li>Operating Agreement</li> <li>If one of the above does not clearly show shareholder</li> </ul>	Partnership (GP, LLP, LP)  Company Business License Partnership Formation Document (filed copy) Partnership Agreement

IMPORTANT NOTE: Alterations, modifications, or amendments to the BCM Commercial Lending Broker Application and Agreement must not be applied and will not be accepted. Please contact your Brokers Choice Mortgage Account Executive if you have comments or questions about this application and agreement. Thank you.

Ownership

names, Documentation of

Your Brokers Choice	ce Mortgage Account Executive:
AE Name:	
Email Address:	
Phone Number:	

names, Stock Ledger/Stock

Certificates



# BROKERS CHOICE MORTGAGE COMMERCIAL BROKER/BUSINESS PURPOSE APPLICATION

		A. COMPAN	Y INFORMATION		
Е	Business Legal Name:				
Е	Business Address:				
C	City:		Sta	ite: Zip:	
Ν	Main Phone:		Website:		
C	Contact:		Title:		
C	Contact Ph:		Email:		
		B. COMP	ANY PROFILE		
	☐ C-Corp ☐ General	Partnership  Limited Partn	ership LLC S-Co	orp 🗌 Sole P	roprietorship
S	state of Incorporation:		Date Incorporated:		
	)BA(s):				
١	IOTE: Please attach Arti	icles of Incorporation.			
C	)wner(s) Name(s) and P	Percentage of Ownership:			
C	Owner's Full Name and A	Address%	Co-Owner's Full Name a	and Address	%
		C. QUESTIONNAIRE (Include			
1.		vner, or Corporate Officer been years?	-		∐ Yes ∐ No
	iitigation iii the past 7 y	years:			
2	Has Company any Ow	ner, or Corporate Officer been n	amed as a defendant in a	lawsuit in the	☐Yes ☐ No
۷.		ner, or corporate officer been n			
3.	Has any Owner or Corp	porate Officer ever been convict	ed of a crime?		Yes No
4.	Has Company, any Ow	vner, or Corporate Officer filed f	or protection from credit	ors under any	☐ Yes ☐ No
	provision of bankrupto	cy laws within the past 7 years? _			
5.		vner, or Corporate Officer ever			∐ Yes ∐ No
	agency?	revoked, or received any othe	i disciplinary action from	i a regulatory	
	- 0				

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# BROKERS CHOICE MORTGAGE COMMERCIAL BROKER/BUSINESS PURPOSE APPLICATION

## D. STATES IN WHICH COMPANY DOES BUSINESS

originate		al loans, ple	1 2	0				,	a license to g license (if
AL IN NC TN	AR KS NE TX	CO KY NH VA	CT LA NM WA	DC MA OH WI	DE MD OK WY	☐ FL ☐ ME ☐ PA	☐ GA ☐ MO ☐ RI	☐ HI ☐ MS ☐ SC	☐ IA ☐ MT ☐ SD
			E. AUT	HORIZATIC	N & ACKN	OWLEDGM	ENT		
I give OCN verify info from any for scree operated	MBC, Inc., dormation in source. BC ning throu	ba Brokers ( cluding a c M is also au	Choice Mort redit report thorized to backgroun	gage, a Cali for the cor submit Con d check da	ornia corpon pany and pany's nar tabase, inc	oration ("BC all executiv me and the	CM") authori ve officers a name of ea	zation to ob nd/or princ ch Compan	In addition, stain and/or ipal owners y employee ( (database
•					C: -! C -	a contact Norman	h au		
Date of B					_	ecurity Num			
Phone Nu	ımber:				_ AIT. PNOP	ne (Optiona	IJ: 		

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#### 1.0 PARTIES

This Broker Agreemen	t (hereinafter referred to	o as ("Agreement"), is e	ntered into in Irvine,	California on this
day of	20, with OCMB	C, Inc. dba Brokers Cho	ice Mortgage, a Califo	rnia corporation
with its principal office	es located at 19000 Mad	cArthur Blvd., Suite 200	), Irvine, California, 92	2612 (hereinafte
referred to as "BCM"),	and			
a				
(enter the state in wh located) at	ich incorporated and t	ype of business entity	), with its principal p	lace of business

(enter primary office address) (hereinafter referred to as "Broker"). BCM and Broker are also referred to herein individually as "Party" and collectively as "Parties."

### 2.0 SUBJECT MATTER OF AGREEMENT

BCM is a mortgage banker engaged in the business of, among other things, receiving loan application packages from mortgage or commercial brokers for funding consideration. The purpose of this Agreement is to set forth the Parties' rights and obligations with respect to such loan application packages as Broker may from time to time submit to BCM for funding consideration.

## 3.0 INTEGRATED AGREEMENT

This Agreement, including any and all other materials, which are incorporated into this Agreement by reference as set forth below sets forth the entire understanding between the Parties, whether written or oral, with regard to said subject matter. Except as expressly provided otherwise elsewhere in this agreement, no amendments, supplements, addenda, or waivers of any term or provision of this Agreement shall be valid or have any force or effect whatsoever unless set forth in writing and signed by an authorized representative of each of the Parties to this Agreement.

## 4.0 NON-EXCLUSIVE AGREEMENT

Nothing contained herein shall obligate Broker to submit all the loan application packages it creates or generates to BCM nor shall BCM be obligated to approve and/or fund any loan application package submitted by Broker, it being expressly understood by and between the Parties that this is a nonexclusive Agreement.

#### 5.0 INDEPENDENT CONTRACTOR RELATIONSHIP

Nothing contained herein shall constitute a partnership or joint venture between or among BCM and Broker. The Parties hereby expressly agree and acknowledge that they are, at all times, operating as independent contractors. Broker shall at no time and under no circumstance represent itself as part of BCM or enter into any contract or agreement with any third party by or on behalf of BCM.

#### 6.0 GOVERNING LAW

This Agreement shall be governed by and construed under the laws of the State of California.

## 7.0 BROKER AGREEMENTS, REPRESENTATIONS, AND COVENANTS

In consideration for the Agreement of BCM to receive from Broker and consider for funding such business purpose loan application packages as Broker may from time to time submit to BCM, Broker hereby agrees, represents, and covenants, as the case may be, as follows:



- 7.1 Each such business purpose loan application package that Broker submits to BCM on behalf of the potential borrower(s) for whom Broker is working shall be completed and submitted to BCM at the sole and exclusive expense of Broker and/or the potential borrower(s) on whose behalf Broker is working.
- 7.2 Each such submission of a business purpose loan application package to BCM by Broker shall be made under such programs, procedures, and fee schedules as BCM may from time to time establish, in its sole and exclusive discretion. Broker's general responsibilities are: 1) Submit completed loan packages for prospective borrowers under such programs, procedures and fee schedules as BCM may periodically establish; 2) Furnish BCM with all of the prospective borrowers' credit, financial and other information as BCM may require; 3) Provide such information as BCM may reasonably request; and 4) Perform other services as BCM shall require, in order to fund transactions pertaining to individual business purpose loans.
- 7.3 At the time of submission of each such business purpose loan application package, Broker shall have properly prepared, and shall then furnish to BCM in the form required, such items or documents as BCM may require, and shall thereafter provide any additional documentation requested by BCM including without limitation such information and/or documentation as BCM may require in order to comply with such laws and/or regulations as may be applicable to BCM and/or the business purpose loan application package and/or BCM's consideration thereof for funding.
- 7.4 Broker shall furnish BCM with such information and/or documentation as may be required, and shall provide BCM with such information and/or documentation as BCM may request, which BCM may, in its sole and exclusive discretion, determine that it requires in order for it to ensure to its satisfaction that each such business purpose loan application package Broker has submitted to BCM will, if the loan applied for is funded, result in a loan that will be saleable by BCM in the secondary market for such loans.
- 7.5 The contents of each such business purpose loan application package submitted to BCM shall become the property of BCM immediately upon submission, and all information contained therein is but is not required by this Agreement to be, subject to independent verification by BCM.
- 7.6 Broker has not made any false, misleading, or incomplete statements or omissions to BCM in connection with Broker's Commercial Lending Broker Application for approval by BCM or with respect to each such business purpose loan application package submitted to BCM under the terms of this Agreement, or omitted to state a fact required to be stated therein or necessary to make the information and statements made therein not misleading.
- 7.7 Broker neither has nor is aware of any adverse information and/or documentation concerning any potential borrower(s) on whose behalf it submits a business purpose loan application package to BCM which it has not communicated to BCM, and all documents and instruments prepared or submitted by Broker, either with the business purpose loan application package as originally submitted or as it may have been supplemented by Broker, either in response to BCM's request(s), if any, for additional information and/or documentation, or otherwise, are valid and genuine in every respect.
- 7.8 No appraisal or title company, controlling, controlled by, or under common control with Broker shall be used in connection with the origination or closing of any loan resulting from a business purpose loan application package submitted to BCM under the terms and provisions of this Agreement.



- 7.9 Broker will make such investigations and inquiries as are necessary to verify the truthfulness and completeness of all information provided in each business purpose loan application package submitted to BCM, including without limitation, information relating to the creditworthiness of the potential borrower(s) and the value of the real property securing the loan being applied for by the potential borrower(s), and with regard to each such business purpose loan application package submitted to BCM hereunder, and all information contained therein, all such information is true, accurate and complete as of the date the loan application package is submitted to BCM for funding consideration and on the date the loan closes and funds, and Broker has not omitted any material information either from the business purpose loan application package as originally submitted or as it may have been supplemented by Broker, either in response(s) to BCM request(s), if any, for additional information and/or documentation, or otherwise.
- 7.10 If at any time during the period between the original submission of a business purpose loan application package and the closing and funding of the loan applied for, Broker learns or has reason to believe that any of the information or documentation submitted by Broker either with the business purpose loan application package as originally submitted or as it may have been supplemented by Broker, either in response(s) to BCM request(s), if any, for additional information and/or documentation, or otherwise, or if any of Broker's representations and/or warranties with regard thereto, either when submitted or made, or thereafter became not true, not valid and/or not genuine, Broker shall immediately give written notice thereof to BCM.
- 7.11 Broker has fully disclosed to BCM in writing and agrees to fully disclose to BCM in writing on an ongoing basis throughout the term of this Agreement, the existence of any and all past or present claims actions, lawsuits, legal or administrative proceedings, arbitrations, and dispute resolution proceedings of any kind or nature regardless of whether they are or were civil, criminal, quasicriminal, administrative, or otherwise, as well as all unfiled claims, including without limitation repurchase requests or indemnification or "make whole" claims, by any licensing or law enforcement authority or by any other lenders against Broker or any of Broker's salespersons, employees, partners, associates, shareholders, or members, whether presently or formerly associated with Broker.
- 7.12 All salespersons and employees of Broker, and all persons associated with Broker who will provide services in conjunction with the submission of each business purpose loan application package submitted to BCM under the terms of this Agreement have, in so doing, acted in compliance with the requirements applicable to Broker under this section of the Agreement with regard to each such submission of a business purpose loan application package to BCM and Broker shall bear full responsibility for any instance of noncompliance with the terms of this section of the Agreement by any such person.
- 7.13 If required by the domicile state, Broker is now and at all times during this Agreement shall remain duly licensed under the laws of the state(s) in which Broker does business, in possession of all necessary licenses, endorsements, permits, and/or certifications to originate and broker business purpose loans secured by deeds of trust or mortgages encumbering dwellings or other real property in such state(s), and has the legal authority to engage in the activities contemplated by this Agreement, and all persons employed by or associated with Broker to carry on the business contemplated under this Agreement shall at all times hereunder either be able to validly do so or shall have their own valid and duly issued license(s), endorsements, permits and certifications to do so, where required by the state.



- 7.14 If Broker is other than a sole proprietorship, Broker is and throughout the term of this Agreement will remain duly organized and existing as a corporation, limited liability company, partnership, or other form of business organization in good standing under the laws of the jurisdiction in which Broker has formed and organized and Broker has and will continue to have the requisite power and authority to enter into and perform the terms of this Agreement.
- 7.15 Where applicable, Broker shall at all times during the term of this Agreement comply with all applicable federal, state, and local laws, regulations, and rules regarding the processing and origination of business purpose mortgage loans, including but not limited to: the Equal Credit Opportunity Act and Regulation B; Real Estate Settlement Procedures Act and Regulation X; Truthin-Lending Act and Regulation Z; Home Ownership and Equity Protection Act; Fair Housing Act; Fair Credit Reporting Act; Federal Consumer Credit Protection Act; Gramm-Leach-Bliley Act; California Civil Code; California Housing Financial Discrimination Act; Flood Disaster Protection Act; Patriot Act; Appraiser Independence Rules (and pertinent sections of Regulation Z regarding appraiser independence).
- 7.16 No obligation of Broker under the terms of this Agreement may be assigned or delegated by Broker to any third party without the express written consent of BCM.

#### 8.0 TERM AND TERMINATION

The term of this Agreement shall be indefinite and shall commence with the effective date as provided in Section 19.0 of this Agreement. BCM reserves the right to terminate this Agreement at any time, and for any reason, which termination shall be effective upon notification to Broker by authorized representatives of BCM.

### 9.0 INDEMNIFICATION

- 9.1 Broker shall indemnify and hold BCM harmless from and against any and all loss, claim, damage, liability, and cost sustained or incurred by BCM, including all costs and reasonable attorney's fees and costs, arising out of or based upon the accuracy or breach of any warranty or representation made by Broker in this Agreement, the breach by Broker of any obligation or covenant to be performed by Broker under this Agreement, or any claim by a business purpose mortgage loan applicant arising out of a failure or refusal to fund a mortgage loan. In the event of any claim against BCM or Broker by a mortgage loan applicant, BCM shall have the exclusive right to determine the conduct and defense of such legal proceeding or investigation with such mortgage loan applicant, including, without limitation, the right to compromise, settle, defend, or continue any such action. BCM shall have the right but shall be under no obligation, to assume the legal defense of Broker, and Broker shall pay BCM its reasonable share of legal costs and expenses.
- 9.2 Broker agrees to repurchase from BCM any mortgage loan made pursuant to this Agreement, upon the terms and conditions set forth herein, in the event Broker has breached any of the terms of this Agreement. Broker shall effectuate the purchase of any mortgage loan required to be repurchased pursuant to this Agreement within thirty (30) days, after Broker's receipt of written demand for repurchase from BCM. The repurchase price for any mortgage loan that Broker is required to purchase hereunder shall be an amount equal to the sum of (a) the then unpaid principal balance of the mortgage loan; (b) accrued interest through the date of purchase; (c) all unreimbursed advances and extraordinary costs and expenses incurred by BCM with regard to such mortgage loan during the life of the mortgage loan; (d) all other costs and expenses incurred by BCM including penalties incurred from any investor or servicer and reasonable attorney fees incurred in connection with the purchase; and (e) any fees paid by BCM, including but not limited to all fees



and costs paid to Broker and/or other parties for goods and services rendered in connection with the origination and closing of such mortgage loan. Upon purchase of a mortgage loan by Broker, BCM shall endorse the note and shall assign the mortgage in recordable form to Broker without representations and warranties, whether express or implied and without recourse to BCM.

#### 10.0 WAIVERS OF REMEDIES

BCM's failure or delay to audit any loan prior to closing and funding, or BCM's failure or delay in giving notice to Broker of any material loan application or document discrepancy discovered after funding or BCM's failure or delay to exercise any right or remedy available under this Agreement or at law or equity, shall not act as a waiver of any right or remedy, nor shall any single or partial exercise of any right preclude any other or further exercise thereof. No waiver of any of the provisions of this Agreement shall be deemed or shall constitute a waiver of any other provisions, whether or not similar, nor shall any waiver constitute a continuing waiver. No waiver shall be binding unless executed in writing by the Party making the waiver. All remedies shall be cumulative and nonexclusive.

## 11.0 MATERIALS INCORPORATED BY REFERENCE

The Parties hereby incorporate into this Agreement by this reference each and all of the terms and provisions of the following documents, copies of which are appended hereto: Fair Lending Acknowledgement; Fraud Policy Disclosure; and Broker's Commitment to Responsible Lending.

### 12.0 JURISDICTION AND VENUE

The Parties hereby expressly agree and consent that jurisdiction and venue for any dispute arising out of this Agreement shall be in the Superior Court of the State of California in and for the County of Orange, or in the Orange County Division of the United States District Court for the Central District of California.

#### 13.0 NOTICES

All demands, notices, and communications delivered to a Party hereunder shall be in writing (which may be delivered by electronic transmission to the email addresses set forth below) and shall be deemed delivered only when received by the party to which they are sent. Any such demand, notice, or communication not delivered via electronic transmission shall be delivered by a recognized private courier service or deposited with the United States Postal Service, certified mail, postage prepaid, return receipt requested, addressed as follows (unless such address is changed by written notice hereunder).

## 13.1 IF TO BROKER:

Attention:	
Company Name:	
Address:	
City, State Zip:	
Telephone:	Email:

#### 13.2 IF TO BCM:

Attention: Client Approval Department OCMBC, Inc. dba Brokers Choice Mortgage 19000 MacArthur Blvd., Suite 200

Irvine, CA 92612

Telephone: 949-679-7400 Email: brokerapproval@brokerschoicemtg.com



#### 14.0 ATTORNEY FEES

In any action or proceeding arising out of this Agreement, the prevailing party therein shall be entitled to an award of its reasonable attorney's fees as an item of costs.

## 15.0 SEVERABILITY

If any provision of this Agreement is held invalid, void, or unenforceable, the remaining provisions shall nevertheless continue in full force and effect.

## 16.0 EXECUTION OF AGREEMENT

This Agreement shall be of no force and effect unless and until it is executed by both of the Parties hereto.

### 17.0 EFFECTIVE DATE OF AGREEMENT

The effective date of this Agreement shall be the last date of execution by either of the Parties executing below.

I HAVE READ, UNDERSTAND, AND AGREE TO ALL ABOVE TERMS AND CONDITIONS OF THIS AGREEMENT.

Broker of Record Name	License Number	Expiration Date
Broker of Record Signature	Agreement Execution Da	ate
BROKERS CHOICE MORTGAGE:		
Principal Officer Name	Officer Title	
Principal Officer Signature	Agreement Execution Da	ate

**BROKER:** 



# BROKERS CHOICE MORTGAGE LOAN FRAUD ZERO TOLERANCE DISCLOSURE

All Loan Brokers must be aware that the Broker bears the responsibility for all actions of his or her Employees and/or Licensees. The Broker is responsible for the content and quality of each loan application taken and each loan submitted to Brokers Choice Mortgage ("BCM"). Submission of a loan application containing false information is a crime punishable by law, is considered to be a form of Loan Fraud, and BCM maintains a Zero Tolerance Policy for any type of Loan Fraud.

## A. Types of Loan Fraud

- 1. Submission of inaccurate information, including false statements on a loan application and falsification and/or forgery of documents purporting to substantiate asset or deposit information, credit, employment, and/or personal information, including identity, ownership (or non-ownership) of real property
- 2. Incorrect statements regarding current occupancy or intent to maintain minimum continuing occupancy as stated on the Security Instrument
- 3. Lack of due diligence by Broker, Interviewer, Loan Originator, Processor, including failure to obtain all information required by the application and failure to request information as dictated by the Borrower's responses to other questions
- 4. Unquestioned acceptance of information or documentation that is known or should be suspected to be inaccurate
- 5. Allowing an applicant or interested third party to assist with the processing of the loan
- 6. Broker's non-disclosure of relevant information

## B. Consequences

The effects of Loan Fraud are costly to all parties involved. BCM stands behind the quality of its loan production. Fraudulent loans cannot be sold to investors in the Secondary Market and if sold will require repurchase. Fraudulent loans damage BCM's reputation with those investors. The price paid by those who participate in Loan Fraud is even more costly. Following is a list of some of the potential consequences that may be incurred.

## Potential Consequences to the Broker

Any or all of the following may occur as a result of committing loan fraud; this is not an exhaustive list:

- 1. Immediate loss of approval to do business status with BCM
- 2. Civil action by BCM and/or other parties to the transaction
- 3. Criminal prosecution
- 4. Loss of licenses

## C. Broker's Zero Fraud Tolerance Statement and Signature

I have read the foregoing and fully understand BCM's position on Loan Fraud. Neither this Broker nor any party acting on this Broker's behalf will knowingly and/or willfully engage in the practice of any loan fraud or any actions that may be defined as loan fraud that result in the origination and submission of a fraudulent loan to BCM.

Broker Name	Broker Title
Broker Signature	Date
Principal Officer Name	Principal Officer Title
Principal Officer Signature	Date

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# BROKERS CHOICE MORTGAGE AUTHORIZATION TO INVESTIGATE BACKGROUND

Each individual who owns 20% or more of the company must complete this form. (Please make copies as needed.)

received any other disciplinary action from a regulatory agency?	Yes/ No Yes/ No
<ol> <li>Have you filed for protection from creditors under any provision or bankruptcy laws?</li> <li>Have you had your real estate or other professional license suspended or revoked, or</li> </ol>	
_	Yes/ No
F. Please answer this questionnaire and attach a letter of explanation for each "Yes" response, if any.	
E. I hereby certify that I have read and understand the application submitted herewith, and that all stateme and comments set forth in that application are true and complete to the best of my knowledge. I understate that misrepresentation, falsification, or omission of material facts may result in denial of the busin relationship contemplated herein.	nd <sub>(Please</sub>
crime nor been found liable in a civil or administrative action for wrong acts against banks, credit unic escrow companies, industrial thrift and loan companies, savings institutions, and/or trust companies.	ns, (Please Initial)
<ul> <li>C. I understand that BCM's decision to do business with the company I represent may be conditioned in whor in part upon my passing BCM's background investigation, which includes verification of accomplishments and employment history, as well as a review of criminal records and my credit history.</li> <li>D. I hereby certify that, during the past ten years, I have not been convicted of or pled nolo contendere to a</li> </ul>	my (Please Initial)
B. I hereby authorize Brokers Choice Mortgage, its parent corporation, and/or any subsidiaries (collective referred to hereinafter as "BCM") to obtain a consumer report from an outside vendor, and hereby release B and those individuals providing such information from any liability or damages except where such release prohibited by regulation or statute.	CM (Please
A. I hereby authorize, in my individual capacity, investigation of all statements in this application and additional information or other documentation submitted herewith, including verification of my employm (past and present), work performance, abilities, education, personal history and conviction records.	-