

Rate Sheet

BrokersChoiceMTG.com

# **Brokers Choice Mortgage NonQM** Matrix

### Select NonQM and Core NonQM\*

Income Types Include: Full Doc - 12, 24 months

Alt Doc - 1099, WVOE, Asset Utilization, Bank Statements, P&L with 3 mos Bank Stmt, P&L Only, One Yr Self-Employment, Assets as Blended Income

Select NonQM						Core NonQM				
FICO to Max LTV/CLTV						FICO to Max LTV/CLTV				
Loan Amount		Credit Score	Purchase	Rate/Term	Cash-Out	Loan Amount	Credit Score	Purchase	Rate/Term	Cash-Out
\$	1,000,000	700+	85%	80%	75%		700+	90%	85%	80%
		680+	80%	80%	75%	\$ 1,000,000	680+	85%	85%	80%
		600+					600+	80%	80%	75%
\$	1,500,000	720+	85%	80%	75%		720+	90%	85%	80%
		700+	80%	80%	75%		700+	90%	85%	80%
		680+	75%	75%	70%	\$ 1,500,000	680+	85%	85%	80%
		640+					640+	80%	80%	75%
		600+				_	600+	75%	75%	70%
	2,000,000	740+	85%	80%	75%		740+	85%	85%	80%
		720+	80%	80%	75%	_	720+	85%	85%	80%
\$		700+	75%	75%	70%	\$ 2,000,000	700+	85%	85%	80%
		680+	75%	75%	70%		680+	80%	80%	75%
		640+					640+	75%	75%	70%
	2,500,000	740+	80%	80%	75%		740+	80%	80%	75%
		720+	75%	75%	70%		720+	80%	80%	75%
\$		700+	75%	75%	70%	\$ 2,500,000	700+	80%	80%	75%
		680+	65%	65%	60%	<b></b>	680+	75%	75%	70%
		660+					660+	70%	70%	65%
	3,000,000	720+	75%	75%	70%	_	720+	80%	80%	75%
\$		700+	65%	65%	60%	\$ 3,000,000 —	700+	75%	75%	70%
*		680+	60%	60%	55%		680+	70%	70%	65%
		660+					660+	60%	60%	55%
,	> \$3,000,000 See Guides for Appraisal & Credit Overlay					740+	70%	70%	65%	
	> \$5,000,000 See Guides for Appraisar & Credit Overlay					\$ 3,500,000	720+	70%	70%	65%
							680+	60%	60%	55%
							660+	50%	50%	45%
							740+	65%	65%	60%
						\$ 4,000,000	720+	60%	60%	55%
							700+	50%	50%	45%

## LOAN PROGRAMS

Fixed • 15-Year Fixed • 30-Year Fixed • 40-Year Fixed

· Nonstandard Terms Available

ARM

• 5/6 SOFR (2/1/5 Cap) • 7/6 SOFR (5/1/5 Cap) • Not Available on Select NonQM

Interest Only (IO)

• 30-Year Fixed IO (120 mos, IO + 240 mos Amortization)

• 40-Year Fixed IO (120 mos, IO + 360 mos Amortization)

• 5/6 IO SOFR (2/1/5 Cap)

Not Available on Select NonQM

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	Select NonQM	Core NonQM			
Max LTV	Non-Owner Occupied - 75% 2nd Home - 75% Condo - 85% (FL Condo - 75%) Condo Non-Warrantable - NA (FL Condo - NA) 2 Unit - 80%   3-4 Unit - 75% Rural - NA	Non-Owner Occupied - 85% 2nd Home - 85% Condo - 85% (FL Condo - 75%) Condo Non-Warrantable - 75% (FL Condo - 65%) 2 Unit - 85%   3-4 Unit - 80% Rural - 70%			
Min Loan Amount	\$150,000	\$125,000			
Interest Only (IO)	Not Allowed	• 640 min FICO • 80% max LTV • Reserves based on IO payment			
Housing History	0 x 30 x 24 Rent free not allowed	0 x 30 x 12 1 x 30 x 12: 5% LTV reduction, > \$2.5M: 10% LTV reduction, \$3.5M max LA 1 x 60 x 12 (must be 0 x 60 in most recent 6): 10% LTV reduction, > \$2.5M: 15% LTV reduction, \$3.0M max LA 1 x 30 x 6: 10% LTV reduction, > \$2.5M: 20% LTV reduction			
Credit Event (BK/SS/FC/DIL/CCC)	48 Months Multiple unrelated credit events not allowed	36 Months (12 mos seasoning on discharged BK 13 or CCC w/pay history allowed) 24 Months - 10% LTV reduction, \$3.5 max LA (discharged BK 13 or CCC w/pay history allowed) 12 Months - 15% LTV reduction, \$3.0 max LA (discharged BK 13 or CCC allowed)			
DTI	45% max	• 50% max, 45% max if ≥ 85% LTV ( 50-55% allowed w/restrictions, see product details below)			
P&L Only	Not Allowed	• 80% max LTV • 660 min FICO • \$2.5M max LA • 1 x 30 x 12 allowed • 36 mos credit event seasoning			
One Year Self-Employed	Not Allowed	• 80% max LTV • 75% max LTV - C/O • 660 min FICO • Income - Bank Statement only • 1 x 30 x 12 allowed			
Asset Utilization	Not Allowed	•80% max LTV •75% max LTV - C/O •\$2.0M max LA •1 x 60 x 12 allowed			
1099 Only	Not Allowed	•\$3.0M max LA • 2 mos recent Bank Stmt •1 x 60 x 12 allowed			
WVOE Only	Not Allowed	• 620 min FICO • 80% Max LTV • 70% max LTV - C/O & FTHB • 0 x 30 x 12			
ITIN	Not Allowed	• 660 min FICO • 85% max LTV • 80% max LTV • NOO • 75% max LTV • C/O •> 80% LTV - \$1.0M max LA • \$1.5M max LA • Full Doc & 12 mos Bank Stmt only • 0 x 30 x 12			
Foreign National	Not Allowed	• 700 min FICO • 75% max LTV • 65% max LTV - C/O • \$2.0M max LA • 12 mos min. reserves required • 0 x 30 x 12			
DACA	Not Allowed	•85% max LTV •75% max LTV - C/O •0 x 30 x 12			
Reserves	6 months min, cash-out cannot be utilized     > \$2.0M LA: 6 mos, cash-out cannot be utilized     > \$3.0M LA: 12 mos, cash-out cannot be utilized 2 mos for each addtn¹l financed property (based on subject property PITIA)	OO & 2nd Home: ≤ 75% LTV - no reserves, > 75% LTV - 3 mos, > 80% LTV - 6 mos  NOO: ≤ 70% LTV - no reserves, > 70% LTV - 3 mos, > 80% LTV - 6 mos  All Occupancies: Cash-out can be utilized  >> \$2.0M LA: 6 mos, cash-out cannot be utilized  >> \$3.0M LA: 12 mos, cash-out cannot be utilized  2 mos for each addtn¹ financed property (based on subject property PITIA)  *Additional 3 mos required with 1 x 60 x 12*			



Rate Sheet

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## Brokers Choice Mortgage NonQM Matrix

#### **NonQM Product Details**

#### **Appraisals**

#### · < \$1.500.000 LA

1 appraisal required & CU ≤ 2.5: No add'l requirements | 1 appraisal required & CU > 2.5 or no score: ARR or CCA required, 10% variance allowed

#### •> \$1,500,000 & ≤ \$2,000,000 LA:

1 appraisal if completed by Preferred AMC, ARR or CCA required | 2 appraisals required if 1st appraisal NOT completed by Preferred AMC | 2nd Appraisal must be from the Preferred AMC

•> \$2,000,000 LA:
2 appraisals, 1st appraisal must be from Preferred AMC 2nd appraisal can be from Approved AMC, ARR or CCA required on lower valued appraisal

#### Cash In Hand Limit (Based on LTV & FICO)

≤ 70% LTV & ≥ 700 FICO: \$1.5M max cash in hand\* ≤ 65% LTV & < 700 FICO: \$1.0M max cash in hand\*
• 65% - ≤ 70% LTV & < 700 FICO: \$500k max cash in hand\* > 70% LTV: \$500k max cash in hand (Free & Clear ineligible) Vacant Properties: \$750k max cash in hand \*Free & Clear Properties: Must follow FICO requirements, 70% max LTV

### Standard Tradeline Requirements

- 3 tradelines reporting 12 months with activity in last 12 months , or
- 2 tradelines reporting for 24 months with activity in last 12 months, or 1 revolving tradeline reporting for 60 months with activity in the last 12 months and a verified 12-month housing history 0x30, or
- 1 installment tradeline reporting for 36 months with activity in the last 12 months and a verified 12-month housing history 0x30

- If primary wage earner has 3 credit scores reporting, the minimum tradeline requirement is met.
- · If primary wage earner has less than 3 credit scores, each borrower must meet the minimum tradeline

#### Non-TRID Business Purpose

- If each borrower has 3 credit scores, minimum tradeline requirement is met
   Any borrower with less than 3 credit scores must independently meet tradeline requirement.
- Closing in an entity if member with highest percentage of ownership has 3 credit scores, minimum tradeline requirement is met. If all members have equal ownership shares each borrower evaluated individually.

NOTE: If borrower's credit scores primarily is based on thin credit—such as authorized user accounts, self-reported accounts, or recently opened accounts with limited activity—must still meet one of the standard tradeline requirements

Limited Tradelines: If standard tradelines are not met and borrower has a valid credit score
80% max LTV - Primary and Second Homes, 70% max LTV - Investment | Not available on Select NonQM | Foreign nationals ineligible | ITIN - See ITIN Guides

	Additional Product Details					
50.01% - 55% DTI	Full doc   6 months reserves   80% max LTV   660 min FICO   Primary only   Purchase only   \$1.5M max LA					
Debt Consolidation	Follows R/T Refi LTV w/80% max LTV, Owner Occupied only (5k max cash in hand)					
Declining Markets	> 70% LTV: Areas designated declining value on the appraisal will take a 5% LTV reduction from program max LTV					
Delayed Financing	≤ \$1.5M LA: follow program max   > \$1.5M LA: 70% max LTV/CLTV					
Gift Funds	100% allowed w/10% LTV reduction from max LTV (see above), no LTV reduction required with min 5% buyer own funds Gift of Equity not allowed on Select NonQM					
Financed Property Limits	20 financed properties including subject   OCMBC exposure - \$5.0M or 6 properties					
First Time Homebuyers	Primary Residence and Investment Properties allowed (2nd Homes ineligible) Investment - Purchase & Refinance: Full Doc only, Max 80% LTV, Min 660 FICO, Max 50% DTI, \$1.5M Max LA, Max 300% payment shock					
Foreign National	Asset Utilization only for 2nd Home & NOO   12 mos reserves all occupancy types					
Impound Waivers	Owner/2nd Home: Allowed if NOT HPML loan   Non-Owner allowed (see rate sheet)					
Interested Party Contribution (IPC)	≤ 80% LTV = 6% max   > 80% LTV = 4% max					
Minimum Square Footage	SFR: 700 sq. ft.   Condo: 500 sq. ft.   2-4 Units: 400 sq. ft. each					
Non-Occupant Co-Borr	Purchase, Rate & Term & Core NonQM only					
Pre-Payment Penalty	Not allowed in: AK, MN, NJ*, NM *Allowed to close in the name of a Corp  Refer PPP Matrix for state specific requirements.					
Private Party VOR's	LTV ≤ 80% & ≥ 660 FICO   LTV ≤ 70% & ≥ 600 FICO					
Residual Income	\$1250/month + \$250 1st + \$125 others					
Seasoning	Cash-Out: ≥ 6 months ownership, > 6 months since a prior Cash-Out. < 6 mos seasoning allowed when all borrowers on the original Note at acquisition must be on the curren LTV based off lesser of purchase price + documented improvements or appraised value ITIN: ≥ 12 months ownership for Cash-Out, ≥ 6 months ownership for Rate/Term					
Geographic Restrictions	Texas Cash-Out: 80% max LTV (Owner-Occ, per TX 50(a)(6))   Subject properties located in Essex County, NJ and Baltimore City, MD are ineligible (Subject properties in Baltimore County, MD remain eligible)					
Temporary Buydowns	2:1 and 1:0   30 year fixed, Purchase transactions only   Primary & Second Home eligible, non-TRID Investment loans ineligible					

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